



**State of New Mexico  
General Services Department  
Purchasing Division**

**Price Agreement Amendment**

**Awarded Vendor:  
2 Vendors**

Number: **90-805-18-16714**

Amendment No.: **Two**

Term: **October 19, 2018 – October 18, 2021**

**Ship To:  
New Mexico Department of Transportation  
Various Locations**

Procurement Specialist: **Yulastuti Wulandari**

Telephone No.: **505-827-0485**

Email: **Yulastuti.Wulandari@state.nm.us**

**Invoice:  
New Mexico Department of Transportation  
Various Locations**

**For questions regarding this contract please contact:  
Angela Martinez (505) 570-7940**

Title: **Rock Salt**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from October 19, 2020 to October 18, 2021 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*  
Mark Hayden, New Mexico State Purchasing Agent

Date: 9/4/2020

× **This Agreement was signed on behalf of the State Purchasing Agent**



**State of New Mexico  
General Services Department  
Purchasing Division**

**Price Agreement Amendment**

**Awarded Vendor  
2 Vendors**

Price Agreement Number: 90-805-18-16714

Price Agreement Amendment No.: One

Term: October 19, 2018 – October 18, 2020

**Ship To:  
New Mexico Department of Transportation  
Various Locations**

Procurement Specialist: Yulastuti Wulandari

Telephone No.: (505) 827-0485

Email: Yulastuti.Wulandari@state.nm.us

**Invoice:  
New Mexico Department of Transportation  
Various Locations**

**For questions regarding this Price Agreement please  
contact:  
Angela Martinez (505) 570-7940**

**Title: Rock Salt**

**This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from October 19, 2019 to October 18, 2020 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

**Mark Hayden, New Mexico State Purchasing Agent**

**Date: 09/18/2019**



**State of New Mexico  
General Services Department**

**Price Agreement**

**Awarded Vendor**  
**2 Vendors (see page 6)**

**Telephone No.**   

Price Agreement Number: 90-805-18-16714

Payment Terms: Net 30

F.O.B.: Destination

Delivery: See page 6

**Ship To:**  
**New Mexico Department of Transportation**  
**Various Locations**

Procurement Specialist: Yulastuti Wulandari *yw*

Telephone No.: (505) 827-0485

E-mail: Yulastuti.Wulandari@state.nm.us

**Invoice:**  
**New Mexico Department of Transportation**  
**Various Locations**

For questions regarding this contract please contact:  
**Angela Martinez 505-827-5127**

**Title: Rock Salt**

**Term: October 19, 2018 thru October 18, 2019**

**This Price Agreement is made subject to the "terms and conditions" shown on the reverse side of this page, and as indicated in this Price Agreement.**

**Accepted for the State of New Mexico**

*Richard Rodriguez*  
New Mexico State Purchasing Agent

Date: 10/18/18

*yw*

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**Terms and Conditions**  
(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.
2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.
3. **Assignment:**
  - a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
  - b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.
4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.
5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid. Discounts for payment within twenty (20) days will be considered after the award of the contract. Discounted time will be computed from the date of receipt of the merchandise invoice, whichever is later.
6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.
7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**
9. **Taxes:** The unit price shall exclude all state taxes.
10. **Packing, Shipping and Invoicing:**
  - a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
  - b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.
11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government,

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fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

**12. Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

**13. Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

**14. The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

**15. Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

**16. Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

**17. Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

**18. Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

**19. Contractor Personnel:** Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

**20. Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

**21. Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

**22. Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

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**New Mexico Employees Health Coverage**

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: <http://www.insurenewmexico.state.nm.us/>.

D. For purposes of this Paragraph, the following terms have the following meanings:

- (1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and
- (2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

**Department Price Agreement**

**Article I – Statement of Work**

Under the terms and conditions of this Price Agreement, the using agency may issue orders for items and/or services described herein.

The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be listed under Article IX – Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by either the New Mexico State Purchasing Agent or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order issued.

**Article II –Term**

The term of this Price Agreement for issuance of orders shall be as indicated in specifications.

**Article III –Specifications**

Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX - Price Schedule. Orders issued against this schedule will show the applicable price agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

**Article IV – Shipping and Billing Instructions**

Contractor shall ship in accordance with the instructions of this form. Shipment shall be made only against specific orders which the user may place with the contractor during the term indicated in Article II – Term. The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item. Delivery shall be made as indicated on page 1. If vendor is unable to meet stated delivery the State Purchasing Agent must be notified.

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**Article V - Termination**

The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

**Article VI – Amendment**

This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided for in the bid and price agreement specifications.

**Article VII – Issuance or Orders**

Only written signed orders are valid under this Price Agreement.

**Article VIII – Packing (if applicable)**

Packing shall be in conformance with standard commercial practices.

**Article IX – Price Schedule**

Prices as listed in the price schedule hereto attached are firm.

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**Awarded Vendors:**

**(AA)** 0000048351

New Mexico Salt and Minerals, Inc.  
12980 Metcalf Avenue, Suite 240  
Overland Park, KS 66213  
(888) 400-3402

Delivery: Usually 7-15 days after receipt of order

**(AB)** 0000138666

Texas United Corporation, LLC  
DBA United Salt Corporation  
4800 San Felipe Street  
Houston, TX 77056  
(713) 877-2600

Delivery: 7-10 business days



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Establish a Price Agreement for rock salt (sodium chloride) for the New Mexico Department of Transportation (NMDOT). **This is a Materials ONLY Price Agreement.**

All products purchased under this Agreement shall meet the specifications as set forth in this Price Agreement, and all applicable New Mexico State Department of Transportation Standard Specifications for Highway and Bridge Construction, special provisions, standard drawings and supplemental specifications (current edition). They are available on the NMDOT website, at the following link: <http://dot.state.nm.us/content/nmdot/en/Standards.html> and they are available for purchase at the General Office Financial Control Section contact (505) 827-5159.

Vendors are required to ensure that the products used in conjunction with this contract have been submitted and approved through the NMDOT Product Evaluation Program. Any Questions regarding the NMDOT Product Evaluation Program shall be directed to Product Evaluation Coordinator, Jessica Lopez, [jessicam.lopez@state.nm.us](mailto:jessicam.lopez@state.nm.us).

**Term of Agreement:**

The term of this agreement shall be for one (1) year from the date of award with the option to extend for a period of three (3) additional years, on a year-to-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This Price Agreement shall not exceed four (4) years.

**Escalation Clause:**

In the event of a product cost increase, an escalation request will be reviewed by this office and approved by the State Purchasing Division on an individual basis. This measure is not intended to allow any increase in profit margin, only to compensate for an actual cost increase.

Effective dates for increase will not be any sooner than fifteen (15) days from the date the written request is received by this office. To facilitate prompt consideration, all requests for price increase must include all information listed below:

1. Price Agreement Item Number
2. Current Item Price
3. Proposed New Price
4. Percentage of Increase
5. Mill/Supplier Notification of price increase indicating percentage of increase including justification for increase.

**Tax Note:**

Price shall not include State Gross Receipts or Local Option Tax. Taxes shall be added to the invoice at current rates as a separate item to be paid by users.

**Bidding Information:**

The conditions and specifications set out in the Invitation to Bid are inseparable and indivisible. Any vendor, by submitting a bid, agrees to be bound by all such conditions and/or specifications. All conditions and specifications in the Invitation to Bid shall be included by the vendor in their bid package. Failure to do so or any attempt to vary or change the conditions or specifications of the Invitation to Bid shall, at the discretion of the State Purchasing Division, constitute grounds for rejection of the entire bid.

The prices quoted herein represent the total compensation to be paid by the State of New Mexico for goods provided. It is understood that the party providing said goods to The State of New Mexico is responsible for payment of all costs of labor, equipment, tools, materials, federal taxes, permits, licenses, fees, and any other items necessary to complete the work provided. The prices quoted in this Price Agreement include an amount sufficient to cover such costs.

The vendor shall be considered an independent vendor and not an employee of the State of New Mexico. The NMDOT shall provide direction regarding the performance required by this price agreement.

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**Method of Award:**

Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154, the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to ensure availability and timely delivery.

Method of award may be to multiple vendors for each district, not to exceed three (3) vendors per district. Items shall be awarded to multiple vendors per district as follows:

Items 001 to 014 – District One  
Items 015 to 038 – District Two  
Items 039 to 043 – District Three  
Items 044 to 062 – District Four  
Items 063 to 104 – District Five  
Items 105 to 124 – District Six

For a bid to be considered for award to a district, prices must be submitted for all items for that district. Failure to do so will result in the bid being deemed non-responsive and rejected from consideration for award to that district.

**Utilization of Vendors:**

The following procedure for the utilization of vendors shall be used on multiple source price agreements.

1. The selection of a vendor from a multiple source price agreement to provide items shall be based on the purchase order utilizing pricing contained within this price agreement.
2. The District Engineer or their designee shall evaluate the estimated quantities, unit costs, total costs per item, and total purchase order costs for each awarded vendor.
3. The vendor selected to perform the work shall be the vendor providing items for the specific purchase order at the lowest overall cost to the NMDOT and able to meet all requirements including delivery schedule. A vendor not offering the lowest cost to the NMDOT can be used for the specific purchase order if the vendor providing the lowest overall cost is unable to meet all item and delivery requirements as determined and documented by the District Engineer or their designee. Any changes to the original purchase order will require a modification form signed by the District Engineer or their designee. All supporting documentation shall be maintained in the project file.

**The Vendor Agrees To:**

Indemnify and hold harmless The State of New Mexico, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to property caused by, or resulting from, vendor and/or its employees, own negligent act(s) or omission(s) while vendor, and/or its employees, perform(s) or fails to perform its obligations and duties under the terms and conditions of this price agreement. This hold harmless and indemnification clause is subject to the immunities, provisions and limitations of the tort claims act (41-4-1, et seq., N.M.S.A. 1978 comp.) and section 56-7-1 N.M.S.A. 1978 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the price agreement to create the public or any member thereof a third party beneficiary or to authorize anyone not a party to the price agreement to maintain a suit(s) for wrongful death(s), bodily and/or personal injury(ies) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.

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**SPECIFICATIONS FOR ROCK SALT:**

**General:**

Rock salt shall be delivered to specified destinations commencing within forty-eight (48) hours of a purchase order being placed with the vendor and completed within five (5) calendar days from when the order was placed. When a vendor does not meet this requirement, the NMDOT reserves the right to place the order with the next lowest awarded vendor. The vendor that was issued the original purchase order will be responsible for the additional cost of the purchase in the amount in which it exceeds the original purchase order costs.

Random sampling of rock salt content shall be based on representative samples obtained from loads for each patrol. Loads shall be identified by the delivery shipping number. The vendor agrees to comply with state laws and rules pertaining to workers' compensation insurance coverage for its employees. If the vendor fails to comply with the Workers' Compensation Act and all applicable rules when required to do so, the Price Agreement may be cancelled effective immediately.

The successful vendor(s) shall contact the district(s) to acquire the names and phone numbers of the patrol foremen within each district after award of the Price Agreement.

Invoices shall be submitted per purchase order/purchase order number.

The ITB does not require a sample to be submitted as part of the bid; however it does require a Certificate of Compliance upon award of the Price Agreement.

**Description:**

Furnishing and delivering of rock salt to various NMDOT district locations throughout the State of New Mexico for use in winter maintenance operations.

**Materials:**

Rock salt shall be composed of a minimum of ninety-five percent (95%) sodium chloride (NaCl) and meet the following gradation specifications:

SIEVE SIZE	PERCENT PASSING
1/2 IN.	100
3/8 IN.	95-100
NO. 4	20-90
NO. 8	10-60
NO. 30	0-15

In addition, rock salt shall have a maximum moisture content of two and one-half percent (2.5%) and shall arrive at the delivery site in a free-flowing and usable condition.

**Acceptance:**

All rock salt delivered will be visually inspected at time of delivery, and acceptance of the rock salt will be based on the producer certification and visual inspection by the District Engineer or their designee at the delivery site.

Upon request, the vendor may be required to provide to the NMDOT Project Engineer a certificate of compliance from the producer stating that the rock salt to be supplied during the Price Agreement period meets the specified requirements.

The NMDOT reserves the right to reject any shipment, and/or sample and test the rock salt for gradation, purity (percent sodium chloride) and moisture content in accordance with material specifications.

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**Rejection:**

Material may be rejected for failure to be delivered within the time specified, failure to meet specifications or failure to pass a visual inspection. The visual inspection will determine if the rock salt contains the presence of lumps, foreign matter or free water. In the event the material has been dumped prior to rejection it shall be reloaded or removed by the vendor within forty-eight (48) hours of rejection notification. The vendor must arrange to pick up a rejected load with their own equipment or the NMDOT shall charge thirty dollars per hour (\$30/hr.) to load rejected material into the Vendor's trucks. If the rejected load is not picked up within forty-eight (48) hours of notification, damages will be assessed in the amount of ten dollars per ton (\$10/ton) for each day the rock salt remains on NMDOT property. If after ten (10) days from the date of notification the rejected rock salt has not been picked up it will become the property of the NMDOT.

Material that is rejected shall not be paid for, and the NMDOT shall not be liable to the vendor in any way for any damages of any nature whatsoever resulting from the rejection of the material. When materials are rejected, the vendor shall be informed of the reason for the rejection in writing as soon as practicable. The vendor agrees to indemnify the State for any and all losses incurred due to delay in shipment or rejection of material.

**Sampling and Testing:**

When supplying rock salt to the NMDOT, the vendor shall abide by the following sampling and testing requirements:

1. For each load of rock salt delivered, the vendor shall provide the District Engineer or their designee the following information;
  - a. Rock salt source, plant name and location
  - b. Delivery truck number
  - c. Quantity delivered (tons)
  - d. Delivery date
  - e. Delivery location
  - f. Invoice and lot number
2. The NMDOT may require random sampling and testing for any delivery (truck load or delivery site) if the District Engineer or their designee suspects the rock salt is not in compliance with the material specification requirements.
3. Three (3) samples will be collected by the District Engineer or their designee who shall be accompanied by the Vendor's truck driver during the sampling process. It shall be the responsibility of the Vendor to instruct the truck drivers of this requirement. Vendor shall supply the sample bags with tag identifying the source. The tags shall contain the following information; truck number, destination, date of delivery, invoice number, and lot number if available.
4. All three (3) samples shall be tested for gradation, purity (percent sodium chloride) and moisture content within a seventy-two (72) hour time period. If two (2) or more of the three (3) samples fails to meet the requirements for any of the three (3) requirements, then a price deduction will be assessed for each specification requirement and will be cumulative for the load(s) delivered per truck or to that dump site on that date. Price reductions will be determined as specified in the deductions portion of this Price Agreement. The NMDOT test results shall be final and shall be the basis for determining any and all quantity and/or price deductions for the associated items.
5. The NMDOT reserves the right to inspect and test the rock salt at the plant site at any time desired. Section 105.03 COMPLIANCE WITH PLANS AND SPECIFICATIONS, of the New Mexico State Department Standard Specifications for Highway and Bridge Construction (current edition).
6. The ASTM method for determining the purity of rock salt is ASTM E534 Test Methods for Chemical Analysis of Sodium Chloride.

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**Price Deductions:**

Price deductions shall be cumulative and shall determine the final tonnage and pricing of the rock salt delivered. If the chemical composition testing requires that the rock salt be paid for as an ice abrasive, then the price deductions will not be cumulative and the payment amount for ice abrasive will be utilized.

**Moisture Content** - Rock salt whose moisture content exceeds two and one-half percent (2.5%) will be subject to a price reduction based on the excess moisture multiplied by the net weight which will then be deducted from the net weight of the load. Moisture content shall be measured to the nearest 0.1 percent based on oven dry weight.

Price deductions for moisture content will be made when two (2) or more of the three (3) sample test results fall below the required moisture content. The average of the three (3) test results will be used to determine the deduction that will be utilized.

Following is an example illustrating a calculation for weight price deduction.

1. Moisture Content: 2.5% Maximum moisture content allowed.

Moisture Content for Test #1, Result = 2.7%

Moisture Content for Test #2, Result = 2.5%

Moisture Content for Test #3, Result = 2.9%

Since two (2) of the three (3) tests fell outside the allowable moisture content, a deduction will be assessed. Calculate the average moisture content for all three (3) samples.

In this case the average moisture content is 2.7%

Thus,  $2.7\% - 2.5\% = 0.2\%$  excess moisture. This excess moisture content will be deducted from the delivered weight.

Delivered Weight = 23.60 Tons;

$23.60 \text{ Tons} \times .002 = 0.05 \text{ Tons}$ . The corrected weight will be  $23.60 \text{ Tons} - 0.05 \text{ Tons} = 23.55 \text{ Tons}$ . The load will be paid for at 23.55 Tons.

**Chemical Composition** – Rock salt shall meet a minimum sodium chloride (NaCl) concentration of ninety-five (95%). Rock salt not meeting the ninety-five percent (95%) NaCl concentration will be subject to a price deduction. Results of purity test shall be rounded to the nearest whole percentage point (0.5 rounded up). A price deduction of one dollar (\$1.00) per ton will be made for each percentage point from ninety-four (94%) through ninety (90%) and two dollars (\$2.00) per ton for each percentage point from eighty-nine percent (89%) through eighty-five percent (85%). Material with a concentration less than eighty-five (85%) will be rejected and subject to the rejection clause of this Price Agreement. When test results are received after the product has been utilized and are less than eighty-five (85%), the rock salt will be paid for as snow and ice abrasives at the rate of four dollars (\$4.00) per ton.

Price deductions for percent concentration content percent NaCl will be made when two (2) or more of the three (3) sample test results fall below the required ninety-five percent (95%) of NaCl concentration. The average of the three (3) test results will be used to determine which deduct range will be utilized. Deducts for percentage points will be cumulative.

The following examples illustrating how to calculate the price deduction for the chemical composition:

For the following examples the price per ton of rock salt will be at thirty dollars per ton (\$30/ton).

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Example #1

Percent NaCl Concentration Content: ninety-five (95%) required in order for a price deduct not to be applied.

Percent Concentration Content for Test #1 = 90%  
Percent Concentration Content for Test #2 = 88%  
Percent Concentration Content for Test #3 = 95%

Since two (2) of the three (3) test fell below the required ninety-five percent (95%) concentration content, a deduction will be assessed. Calculate the average percent concentration content for all three (3) samples. In this case the average percent concentration content is ninety-one percent (91%) rounded to the nearest percent.

Therefore, ninety-one percent (91%) NaCl concentration indicates the rock salt concentration falls four percent (4%) points below the required concentration of ninety-five percent (95%) and only one deduct price (range 94% - 90%) will be used in the price deduct calculation. Calculate the price deduct as follows:

Deduct for the first 5% point is \$1.00 per percentage point.  
4% points X \$1.00/percentage point = \$4.00

Price per Ton = \$30.00 (P.O. Price) - \$4.00 (Deduct) = \$26.00

The load will be paid for at \$26.00 per Ton.

Example #2

Percent NaCl Concentration Content: ninety-five percent (95%) required in order for a price deduct not to be applied.

Percent Concentration Content for Test #1 = 83%  
Percent Concentration Content for Test #2 = 87%  
Percent Concentration Content for Test #3 = 86%

Since all three (3) tests fell below the required ninety-five percent (95%) percent concentration content, a price deduction will be assessed. Calculate the average percent concentration content for all three (3) samples. In this case the average percent concentration content is eighty-five (85%) rounded to the nearest percent.

Therefore, eighty-five percent (85%) NaCl concentration indicates the rock salt concentration falls ten percent (10%) points below the required concentration of ninety-five (95%) and both deduct ranges (94% - 90%) and (89% - 85%) will have to be used in the price deduct calculation. Calculate the price deduct as follows:

Deduct for the first 5% points is \$1.00 per percentage point.  
5% points X \$1.00/percentage point = \$5.00

Deduct for the remaining 5% points is \$2.00 per percentage point.  
5% points X \$2.00/percentage point = \$10.00

Total Price Deduct is \$5.00 + \$10.00 = \$15.00

Price per Ton = \$30.00 (P.O. Price) - \$15.00 (Deduct) = \$15.00

The load will be paid for at \$15.00 per Ton.

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Example #3

Percent NaCl Concentration Content: Ninety-five percent (95%) required in order for a price deduct not to be applied.

Percent Concentration Content for Test #1 = 83%  
Percent Concentration Content for Test #2 = 82%  
Percent Concentration Content for Test #3 = 86%

Since all three (3) test fell below the required ninety-five percent (95%) percent concentration content, a price deduction will be assessed. Calculate the average percent concentration content for all three (3) samples. In this case the average percent concentration content is eighty-four percent (84%) rounded to the nearest percent.

Since the percent concentration content is less than eighty-five percent (85%), the material will be paid for as snow and ice abrasives at the rate of four dollars per ton (\$4.00/ton).

**Gradations:**

Rock salt shall meet the following gradation specifications:

SIEVE SIZE	PERCENT PASSING
1/2 IN.	100
3/8 IN.	95-100
NO. 4	20-90
NO. 8	10-60
NO. 30	0-15

Rock salt not meeting this gradation specification will be subject to a price deduction. The price deduction will be based on the summation of the gradation percentage points not meeting the requirements. Price deductions will be based on the tested sample having the highest percentage failure.

Example #1

Gradation test results for the sample having the highest percentage failure.

SIEVE	SPEC. BAND % PASSING	TEST VALUE % PASSING
1/2	100	97
3/8	95-100	95
NO. 4	20-90	94
NO. 8	10-60	57
NO. 30	0-15	14

The half (1/2) inch sieve and number four (4) sieve are out of specifications. The half (1/2) inch sieve is out by three (3) percentage points and the number four (4) sieve is out by four (4) percentage points.

So, the total percentage point is seven (7) and a seven percent (7%) price deduction will be applied for not meeting the gradation specification.

Using the price per ton for rock salt of thirty dollars per ton (\$30/ton) material with this gradation would be paid for as follows.

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$$\$30.00 \times 7\% = \$2.1 \text{ (deduct)}$$

$$\$30.00 \text{ (cost/ton)} - \$2.10 \text{ (deduct)} = \$27.90 \text{ per ton}$$

The load will be paid for at \$27.90 per ton.

**Delivery:**

All shipments of rock salt shall be accompanied by a certified scale ticket, machine stamped, with both tare and gross weight indicated. The certified scale ticket shall be obtained at the nearest available location to the point of origin of the shipment. All invoices presented for payment of rock salt shall include thereon the vehicle license number of the truck or tractor and trailer used to haul that particular load.

The NMDOT will not pay for any amount of rock salt in any individual shipment, which amount exceeds the legal load limit as prescribed by the New Mexico State Motor Transportation Department. All shipments shall be securely covered as prescribed by the statute 66-7-407, to prevent sifting, leaking or spillage.

Delivery at destinations indicated will be accepted in end dumps only. Grain belly dump deliveries will not be accepted except in emergency situations and at the discretion of the District Engineer or their designee. Shipment shall be marked with producer's name and address, name of the product and net weight of the contents furnished on either a shipping report or invoice.

Rock salt will be F.O.B. Destination as listed price per Ton will include unloading charge with a minimum of twenty (20) ton delivery.

Vendor(s) must provide an in-state phone number where the department can contact a vendor representative any time, day or night, seven (7) days a week.

Loads will be dumped only at the site designated by the District Engineer or their designee. Vendor shall make every effort possible to deliver the ordered loads within normal working hours, which are from 7:30 am to 4:00 pm Monday thru Friday (as designated by each district).

Vendor must call the patrol foreman or his designee, eight hours prior to delivery, with the approximate time of delivery, which must be acceptable to the foreman or his designee. In case of late night deliveries, the vendor must guarantee the time of delivery or be subject to a twenty dollar per hour (\$20/hr.) late delivery penalty for a maximum of Twelve (12) hours per day. No load will be accepted or paid for unless a NMDOT employee is present at the time of delivery. A NMDOT employee must sign the certified scale ticket at the time of delivery.

**Payments and Invoicing:**

Within fifteen (15) days after the date the NMDOT receives written notice from the Contractor that payment is requested for services, construction or items of tangible personal property delivered on site and received, the NMDOT shall issue a written certification of complete or partial acceptance or rejection of the services, construction or items of tangible personal property. If the NMDOT finds that the services, construction or items of tangible personal property are not acceptable, it shall, within thirty days (30) after the date of receipt of written notice from the vendor that payment is requested, provide to the vendor a letter of exception explaining the defect or objection to the services, construction or delivered tangible personal property along with details of how the vendor may proceed to provide remedial action. Upon certification by the NMDOT that the services, construction or items of tangible personal property have been received and accepted, payment shall be tendered to the vendor within thirty (30) days after the date of certification. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the contract to the Contractor at the rate of one and a half (1½) percent per month.



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Final payment shall be made within thirty (30) days after the work has been approved and accepted by the Department's Secretary or their duly authorized representative. The vendor agrees to comply with state laws and rules pertaining to worker's compensation insurance coverage for its employees. If vendor fails to comply with the workers' compensation act and applicable rules when required to do so the contract may be canceled effective immediately.

**Invoice To:**

New Mexico Department of Transportation  
District One  
2912 E. Pine St.  
Deming, N.M. 88030

New Mexico Department of Transportation  
District Two  
4505 West Second St.  
P.O. Box 1457  
Roswell, N.M. 88202-1457

New Mexico Department of Transportation  
District Three  
7500 East Frontage Road  
P.O. Box 91750  
Albuquerque, N.M. 87109-3768  
New Mexico Department of Transportation  
District Four  
28 Bibb Industrial Dr.  
P.O. Box 10  
Las Vegas, N.M. 87701-0030

New Mexico Department of Transportation  
District Five  
7315 Cerillos Road  
P.O. Box 4127 (Coronado Station)  
Santa Fe, N.M. 87502-4127

New Mexico Department of Transportation  
District Six  
1919 Pinon Drive  
P.O. Box 2159  
Milan, N.M. 87021-2159

**Quantities:**

The approximate quantities for each item are estimated and are for bidding purposes only. Actual requirements will be as determined by the District Engineer or their designee, and quantities may be increased or decreased as necessary to meet actual field requirements. The State does not guarantee any amount of work.

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**Items:**

ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
1	1500	TON	Rock Salt – Delivered to Animas (Minimum of 20 Tons per delivery)	(AA) \$ 83.65 (AB) \$ 102.78
2	1500	TON	Rock Salt - Delivered to Cliff (Minimum of 20 Tons per delivery)	(AA) \$ 91.48 (AB) \$ 102.58
3	1500	TON	Rock Salt - Delivered to Deming (Minimum of 20 Tons per delivery)	(AA) \$ 71.92 (AB) \$ 88.98
4	1500	TON	Rock Salt - Delivered to Ft. Craig (Minimum of 20 Tons per delivery)	(AA) \$ 80.94 (AB) \$ 90.18
5	1500	TON	Rock Salt - Delivered to Hatch (Minimum of 20 Tons per delivery)	(AA) \$ 74.65 (AB) \$ 82.78
6	1500	TON	Rock Salt - Delivered to Hillsboro (Minimum of 20 Tons per delivery)	(AA) \$ 81.11 (AB) \$ 90.38
7	1500	TON	Rock Salt - Delivered to Las Cruces (Minimum of 20 Tons per delivery)	(AA) \$ 68.70 (AB) \$ 75.78
8	1500	TON	Rock Salt - Delivered to Lordsburg (Minimum of 20 Tons per delivery)	(AA) \$ 90.12 (AB) \$ 100.98
9	1500	TON	Rock Salt - Delivered to Magdalena (Minimum of 20 Tons per delivery)	(AA) \$ 79.07 (AB) \$ 87.98
10	1500	TON	Rock Salt - Delivered to Silver City (Minimum of 20 Tons per delivery)	(AA) \$ 86.38 (AB) \$ 96.58
11	1500	TON	Rock Salt - Delivered to Socorro (Minimum of 20 Tons per delivery)	(AA) \$ 74.48 (AB) \$ 82.58
12	1500	TON	Rock Salt - Delivered to 1 Mile N. of JCT US 380 & SR 1 at San Antonio (Bunker) (Minimum of 20 Tons per delivery)	(AA) \$ 74.65 (AB) \$ 82.78
13	1500	TON	Rock Salt - Delivered to Truth or Consequences (Minimum of 20 Tons per delivery)	(AA) \$ 81.11 (AB) \$ 90.38
14	1500	TON	Rock Salt - Delivered to Winston Patrol (Minimum of 20 Tons per delivery)	(AA) \$ 88.93 (AB) \$ 97.18

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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
15	1500	TON	Rock Salt - Delivered to Portales (Minimum of 20 Tons per delivery)	(AA) \$ 62.24 (AB) \$ 68.18
16	1500	TON	Rock Salt - Delivered to Clovis (Minimum of 20 Tons per delivery)	(AA) \$ 65.64 (AB) \$ 72.18
17	1500	TON	Rock Salt - Delivered to Ft. Sumner (Minimum of 20 Tons per delivery)	(AA) \$ 72.61 (AB) \$ 80.38
18	1500	TON	Rock Salt - Delivered to Corona (Minimum of 20 Tons per delivery)	(AA) \$ 68.87 (AB) \$ 75.98
19	1500	TON	Rock Salt - Delivered to Carrizozo (Minimum of 20 Tons per delivery)	(AA) \$ 61.22 (AB) \$ 66.98
20	1500	TON	Rock Salt - Delivered to Capitan (Minimum of 20 Tons per delivery)	(AA) \$ 57.82 (AB) \$ 62.98
21	1500	TON	Rock Salt - Delivered to Hondo (Minimum of 20 Tons per delivery)	(AA) \$ 53.91 (AB) \$ 58.91
22	1500	TON	Rock Salt - Delivered to Ruidoso (Minimum of 20 Tons per delivery)	(AA) \$ 58.50 (AB) \$ 63.78
23	1500	TON	Rock Salt - Delivered to Vaughn (Minimum of 20 Tons per delivery)	(AA) \$ 62.92 (AB) \$ 68.98
24	1500	TON	Rock Salt - Delivered to Tularosa (Minimum of 20 Tons per delivery)	(AA) \$ 63.60 (AB) \$ 69.78
25	1500	TON	Rock Salt - Delivered to Mescalero Summit (Minimum of 20 Tons per delivery)	(AA) \$ 60.71 (AB) \$ 66.38
26	1500	TON	Rock Salt - Delivered to Mayhill (Minimum of 20 Tons per delivery)	(AA) \$ 51.53 (AB) \$ 55.58
27	1500	TON	Rock Salt - Delivered to Cloudcroft (Minimum of 20 Tons per delivery)	(AA) \$ 54.59 (AB) \$ 59.18
28	1500	TON	Rock Salt - Delivered to Artesia (Minimum of 20 Tons per delivery)	(AA) \$ 39.12 (AB) \$ 40.98
29	1500	TON	Rock Salt - Delivered to Carlsbad (Minimum of 20 Tons per delivery)	(AA) \$ 31.12 (AB) \$ 38.78

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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
30	1500	TON	Rock Salt - Delivered to Hobbs (Minimum of 20 Tons per delivery)	(AA) \$ 36.90 (AB) \$ 47.78
31	1500	TON	Rock Salt – Delivered to Tatum (Minimum of 20 Tons per delivery)	(AA) \$ 52.55 (AB) \$ 56.78
32	1500	TON	Rock Salt - Delivered to Roswell (Minimum of 20 Tons per delivery)	(AA) \$ 47.11 (AB) \$ 50.38
33	1500	TON	Rock Salt – Delivered to JCT. SR 20 and US 285, SW of Ft. Sumner (Minimum of 20 Tons per delivery)	(AA) \$ 62.41 (AB) \$ 62.09
34	1500	TON	Rock Salt - Delivered to Alto (Minimum of 20 Tons per delivery)	(AA) \$ 61.73 (AB) \$ 64.98
35	1500	TON	Rock Salt - Delivered to Jal (Minimum of 20 Tons per delivery)	(AA) \$ 43.70 (AB) \$ 55.78
36	1500	TON	Rock Salt - Delivered to Melrose (Minimum of 20 Tons per delivery)	(AA) \$ 69.72 (AB) \$ 76.98
37	1500	TON	Rock Salt – Delivered to Mesa Rest Area US 285 MM 149.9 (Minimum of 20 Tons per delivery)	(AA) \$ 63.77 (AB) \$ 62.78
38	1500	TON	Rock Salt – Delivered to Village of Ruidoso (Minimum of 20 Tons per delivery)	(AA) \$ 58.50 (AB) \$ 63.78
39	1500	TON	Rock Salt - Delivered to Albuquerque 8501 Volcano Road, NW (Minimum of 20 Tons per delivery)	(AA) \$ 80.60 (AB) \$ 91.78
40	1500	TON	Rock Salt – Delivered To Albuquerque Patrol Yard at 3500 Broadway, SE (Minimum of 20 Tons per delivery)	(AA) \$ 80.60 (AB) \$ 91.78
41	1500	TON	Rock Salt – Delivered to Tijeras Canyon (Minimum of 20 Tons per delivery)	(AA) \$ 80.26 (AB) \$ 86.98
42	1500	TON	Rock Salt - Delivered to Belen (Minimum of 20 Tons per delivery)	(AA) \$ 81.45 (AB) \$ 90.78
43	1500	TON	Rock Salt - Delivered to Bernalillo (Minimum of 20 Tons per delivery)	(AA) \$ 83.32 (AB) \$ 92.98

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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
44	1500	TON	Rock Salt - Delivered to Tucumcari (Minimum of 20 Tons per delivery)	(AA) \$ 79.41 (AB) \$ 88.38
45	1500	TON	Rock Salt - Delivered to Santa Rosa (Minimum of 20 Tons per delivery)	(AA) \$ 69.55 (AB) \$ 76.78
46	1500	TON	Rock Salt - Delivered to Ragland (Minimum of 20 Tons per delivery)	(AA) \$ 75.50 (AB) \$ 83.78
47	1500	TONS	Rock Salt - Delivered to Roy (Minimum of 20 Tons per delivery)	(AA) \$ 90.80 (AB) \$ 101.78
48	1500	TON	Rock Salt - Delivered to San Jon (Minimum of 20 Tons per delivery)	(AA) \$ 75.67 (AB) \$ 83.78
49	1500	TON	Rock Salt - Delivered to Nara Visa (Minimum of 20 Tons per delivery)	(AA) \$ 83.49 (AB) \$ 93.18
50	1500	TON	Rock Salt - Delivered to Mosquero (Minimum of 20 Tons per delivery)	(AA) \$ 87.74 (AB) \$ 98.18
51	1500	TON	Rock Salt - Delivered to Clayton (Minimum of 20 Tons per delivery)	(AA) \$ 97.93 (AB) \$ 119.58
52	1500	TON	Rock Salt - Delivered to Des Moines (Minimum of 20 Tons per delivery)	(AA) \$ 105.08 (AB) \$ 118.58
53	1500	TON	Rock Salt - Delivered to Travesser Park (Minimum of 20 Tons per delivery)	(AA) \$ 103.21 (AB) \$ 118.58
54	1500	TON	Rock Salt - Delivered to Raton (Minimum of 20 Tons per delivery)	(AA) \$ 99.13 (AB) \$ 111.58
55	1500	TON	Rock Salt - Delivered to Eagle Nest (Minimum of 20 Tons per delivery)	(AA) \$ 97.77 (AB) \$ 109.98
56	1500	TON	Rock Salt - Delivered to Cimmaron (Minimum of 20 Tons per delivery)	(AA) \$ 96.06 (AB) \$ 117.38
57	1500	TON	Rock Salt - Delivered to Springer (Minimum of 20 Tons per delivery)	(AA) \$ 92.33 (AB) \$ 103.58
58	1500	TON	Rock Salt - Delivered to Wagon Mound (Minimum of 20 Tons per delivery)	(AA) \$ 88.08 (AB) \$ 98.58

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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
59	1500	TON	Rock Salt - Delivered to La Cueva (Minimum of 20 Tons per delivery)	(AA) \$ 82.30 (AB) \$ 91.78
60	1500	TON	Rock Salt - Delivered to Rowe (Minimum of 20 Tons per delivery)	(AA) \$ 80.77 (AB) \$ 89.98
61	1500	TON	Rock Salt - Delivered to Trementina (Minimum of 20 Tons per delivery)	(AA) \$ 81.45 (AB) \$ 90.78
62	1500	TON	Rock Salt - Delivered to Las Vegas (Minimum of 20 Tons per delivery)	(AA) \$ 80.94 (AB) \$ 90.18
63	1500	TON	Rock Salt - Delivered to Chama (Minimum of 20 Tons per delivery)	(AA) \$ 97.60 (AB) \$ 109.78
64	1500	TON	Rock Salt - Delivered to Dulce (Minimum of 20 Tons per delivery)	(AA) \$ 101.68 (AB) \$ 114.58
65	1500	TON	Rock Salt -- Delivered to Gobernador Ranger Station on SR 527 (Minimum of 20 Tons per delivery)	(AA) \$ 105.08 (AB) \$ 117.78
66	1500	TON	Rock Salt - Delivered to Tierra Amarilla (Minimum of 20 Tons per delivery)	(AA) \$ 95.22 (AB) \$ 106.98
67	1500	TON	Rock Salt - Delivered to Abiquiu (Minimum of 20 Tons per delivery)	(AA) \$ 89.95 (AB) \$ 100.78
68	1500	TON	Rock Salt - Delivered to Gallina (Minimum of 20 Tons per delivery)	(AA) \$ 93.86 (AB) \$ 105.38
69	1500	TON	Rock Salt - Delivered to JCT SR 112 and SR 96 (Minimum of 20 Tons per delivery)	(AA) \$ 97.26 (AB) \$ 107.58
70	1500	TON	Rock Salt - Delivered to Tres Piedras (Minimum of 20 Tons per delivery)	(AA) \$ 93.52 (AB) \$ 104.98
71	1500	TON	Rock Salt -- Delivered to Ojo Caliente (Minimum of 20 Tons per delivery)	(AA) \$ 88.59 (AB) \$ 99.18
72	1500	TON	Rock Salt - Delivered to 14-1/2 Miles E. of Ojo Caliente on SR 96 (Minimum of 20 Tons per delivery)	(AA) \$ 91.14 (AB) \$ 102.78
73	1500	TON	Rock Salt - Delivered to Questa (Minimum of 20 Tons per delivery)	(AA) \$ 101.68 (AB) \$ 114.58

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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
74	1500	TON	Rock Salt - Delivered to Taos (Minimum of 20 Tons per delivery)	(AA) \$ 94.79 (AB) \$ 111.18
75	1500	TON	Rock Salt - Delivered to US 64 between Taos and Top of Palo Flechado Pass (Minimum of 20 Tons per delivery)	(AA) \$ 95.56 (AB) \$ 107.38
76	1500	TON	Rock Salt - Delivered to Pilar (Minimum of 20 Tons per delivery)	(AA) \$ 90.97 (AB) \$ 99.38
77	1500	TON	Rock Salt - Delivered to Penasco (Minimum of 20 Tons per delivery)	(AA) \$ 88.25 (AB) \$ 98.78
78	1500	TON	Rock Salt - Delivered to Rockway, NE of Penasco on SR 3 (Minimum of 20 Tons per delivery)	(AA) \$ 92.16 (AB) \$ 98.78
79	1500	TON	Rock Salt - Delivered to Alcalde (Minimum of 20 Tons per delivery)	(AA) \$ 85.02 (AB) \$ 94.98
80	1500	TON	Rock Salt - Delivered to Navajo City on SR 539 (Minimum of 20 Tons per delivery)	(AA) \$ 112.90 (AB) \$ 125.98
81	1500	TON	Rock Salt - Delivered to Los Alamos (Minimum of 20 Tons per delivery)	(AA) \$ 85.53 (AB) \$ 95.58
82	1500	TON	Rock Salt - Delivered to Tesuque (Minimum of 20 Tons per delivery)	(AA) \$ 82.64 (AB) \$ 89.58
83	1500	TON	Rock Salt - Delivered to Pojoaque "Y", JCT US 285 and SR4 (Minimum of 20 Tons per delivery)	(AA) \$ 82.30 (AB) \$ 93.58
84	1500	TON	Rock Salt - Delivered to Santa Fe Yard (Old Yard) (Minimum of 20 Tons per delivery)	(AA) \$ 79.41 (AB) \$ 90.38
85	1500	TON	Rock Salt - Delivered to Santa Fe Yard (New Yard) (Minimum of 20 Tons per delivery)	(AA) \$ 79.41 (AB) \$ 90.78
86	1500	TON	Rock Salt - Delivered to Lamy "Y", JCT US 285 and 85 (Minimum of 20 Tons per delivery)	(AA) \$ 78.73 (AB) \$ 87.58
87	1500	TON	Rock Salt - Delivered to Cerrillos (Minimum of 20 Tons per delivery)	(AA) \$ 82.47 (AB) \$ 91.98

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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
88	1500	TON	Rock Salt - Delivered to La Bajada (Minimum of 20 Tons per delivery)	(AA) \$ 79.92 (AB) \$ 88.98
89	1500	TON	Rock Salt - Delivered to Farmington (Minimum of 20 Tons per delivery)	(AA) \$ 111.20 (AB) \$ 125.78
90	1500	TON	Rock Salt - Delivered to Bloomfield (Minimum of 20 Tons per delivery)	(AA) \$ 109.33 (AB) \$ 123.58
91	1500	TON	Rock Salt - Delivered to Shiprock (Minimum of 20 Tons per delivery)	(AA) \$ 116.30 (AB) \$ 131.78
92	1500	TON	Rock Salt - Delivered to Aztec (Minimum of 20 Tons per delivery)	(AA) \$ 112.90 (AB) \$ 125.18
93	1500	TON	Rock Salt - Delivered to JCT SR 511 and SR 539, NE of Blanco (Minimum of 20 Tons per delivery)	(AA) \$ 112.90 (AB) \$ 125.18
94	1500	TON	Rock Salt - Delivered to Blanco Trading Post on US 550 (Minimum of 20 Tons per delivery)	(AA) \$ 106.61 (AB) \$ 117.58
95	1500	TON	Rock Salt - Delivered to Nageezi on US 550 (Minimum of 20 Tons per delivery)	(AA) \$ 105.25 (AB) \$ 116.18
96	1500	TON	Rock Salt - Delivered to White Lakes, 12 Miles N of Clines Corners (Minimum of 20 Tons per delivery)	(AA) \$ 75.67 (AB) \$ 81.38
97	1500	TON	Rock Salt - Delivered to Clines Corners (Minimum of 20 Tons per delivery)	(AA) \$ 70.57 (AB) \$ 77.98
98	1500	TON	Rock Salt - Delivered to Estancia (Minimum of 20 Tons per delivery)	(AA) \$ 73.97 (AB) \$ 81.98
99	1500	TON	Rock Salt - Delivered to Encino (Minimum of 20 Tons per delivery)	(AA) \$ 65.98 (AB) \$ 72.58
100	1500	TON	Rock Salt -- Delivered to Mountainair (Minimum of 20 Tons per delivery)	(AA) \$ 74.31 (AB) \$ 82.38
101	1500	TON	Rock Salt - Delivered to Moriarty (Minimum of 20 Tons per delivery)	(AA) \$ 74.31 (AB) \$ 82.38



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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
102	1500	TON	Rock Salt - Delivered to Lucy, on US 60 between Willard and Encino (Minimum of 20 Tons per delivery)	(AA) \$ 71.93 (AB) \$ 79.58
103	1500	TON	Rock Salt - Delivered to 10 Miles SE of Willard on SR 42 (Minimum of 20 Tons per delivery)	(AA) \$ 74.14 (AB) \$ 81.58
104	1500	TON	Rock Salt - Delivered to JCT US 60 and US 47, East of Bernardo (Minimum of 20 Tons per delivery)	(AA) \$ 78.56 (AB) \$ 87.38
105	1500	TON	Rock Salt - Delivered to 1/2 Mile East of Lybrook on US 550 (Minimum of 20 Tons per delivery)	(AA) \$ 103.21 (AB) \$ 115.18
106	1500	TON	Rock Salt - Delivered to JCT US 550 and SR 537, NW of Cuba (Minimum of 20 Tons per delivery)	(AA) \$ 94.20 (AB) \$ 105.78
107	1500	TON	Rock Salt - Delivered to JCT US 550 and SR 96, 4 Miles N of Cuba (Minimum of 20 Tons per delivery)	(AA) \$ 94.88 (AB) \$ 106.58
108	1500	TON	Rock Salt - Delivered to 2 Miles E of JCT. Us 550 and SR 126 (Minimum of 20 Tons per delivery)	(AA) \$ 98.70 (AB) \$ 106.98
109	1500	TON	Rock Salt - Delivered to Cuba Patrol Yard, E on US 550 (Minimum of 20 Tons per delivery)	(AA) \$ 94.20 (AB) \$ 105.78
110	1500	TON	Rock Salt - Delivered to San Ysidro (Minimum of 20 Tons per delivery)	(AA) \$ 87.23 (AB) \$ 97.58
111	1500	TON	Rock Salt - Delivered to JCT SR 36 and SR 53, West of Ramah (Minimum of 20 Tons per delivery)	(AA) \$ 102.70 (AB) \$ 115.78
112	1500	TON	Rock Salt - Delivered to Ramah (Minimum of 20 Tons per delivery)	(AA) \$ 102.70 (AB) \$ 115.78
113	1500	TON	Rock Salt - Delivered to Fence Lake on SR 601 (Minimum of 20 Tons per delivery)	(AA) \$ 98.96 (AB) \$ 111.38
114	1500	TON	Rock Salt - Delivered to Quemado (Minimum of 20 Tons per delivery)	(AA) \$ 92.33 (AB) \$ 103.58

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ITEM	APPROX. QTY.	UNIT	ARTICLE AND DESCRIPTION	UNIT PRICE
115	1500	TON	Rock Salt - Delivered to Pie Town (Minimum of 20 Tons per delivery)	(AA) \$ 90.80 (AB) \$ 99.18
116	1500	TON	Rock Salt - Delivered to Datil (Minimum of 20 Tons per delivery)	(AA) \$ 85.02 (AB) \$ 94.98
117	1500	TON	Rock Salt - Delivered to Reserve (Minimum of 20 Tons per delivery)	(AA) \$ 96.41 (AB) \$ 108.38
118	1500	TON	Rock Salt - Delivered to Buffalo Springs (Minimum of 20 Tons per delivery)	(AA) \$ 108.14 (AB) \$ 122.18
119	1500	TON	Rock Salt - Delivered to Gallup (Minimum of 20 Tons per delivery)	(AA) \$ 104.23 (AB) \$ 117.58
120	1500	TON	Rock Salt - Delivered to JCT US 491 and SR 264, N of Gallup (Minimum of 20 Tons per delivery)	(AA) \$ 106.44 (AB) \$ 119.18
121	1500	TON	Rock Salt - Delivered to Newcomb on US 491 (Minimum of 20 Tons per delivery)	(AA) \$ 116.13 (AB) \$ 128.98
122	1500	TON	Rock Salt – Delivered to 3 Miles W. of Thoreau on N Frontage Rd. (Old US 66) (Minimum of 20 Tons per delivery)	(AA) \$ 99.13 (AB) \$ 111.58
123	1500	TON	Rock Salt - Delivered to Grants Patrol Yard 3 Miles S & W at Milan off US 66 (Minimum of 20 Tons per delivery)	(AA) \$ 96.41 (AB) \$ 107.78
124	1500	TON	Rock Salt - Delivered to Laguna, 1/2 Mile S. of Mesita Interchange (Minimum of 20 Tons per delivery).	(AA) \$ 90.46 (AB) \$ 100.18

\*\*\*124 Items Total\*\*\*