



Manager's Memo

Taking Steps

We continue to take steps to bring you the programs and assistance you need to succeed in meeting your business goals. Here is a quick update on progress:

- We've added a new sub-section on our website for DBE Supportive Services ([click here](#)). So far, we have added newsletters and contact information. We are planning now for additional information.
- Our new webinar program is launching in March with a three-part series on QuickBooks. Register and take advantage of this free assistance and watch here for new programs.
- In April, we will launch a new Navigating NMDOT series designed to help you better understand and interact with various departments at NMDOT.

- We are planning a meeting with area community partners, agencies and organizations that support small businesses in New Mexico. Our goal is to expand our communications and collaboration to enhance our delivery of small business support.
- We are just starting plans for market visits with team members to bring our program to you and hear your input. Stay tuned for market announcements.
- We are in the hiring process for our DBE Supportive Services Coordinator that manages the STAR Program. We hope to have an announcement soon.

- Tom Fulcher, STAR Program Consultant

Upcoming Events

March 12

SBDC Gallup. N.M. Workers' compensation and N.M. CRS Tax workshop.

[Click here for more information.](#)

March 13, 20 & 27

NMDOT STAR Program Exclusive:
Getting The Most Out Of QuickBooks!
Online Webinar Series

[Click here for more information.](#)

April 2

SBDC Roswell. Reach Your Customers
Online with Google.

[Click here for more information.](#)

We want to hear from you! Answer this month's question.

Take this Month's Survey!

Business Buzz

Six Common Types of Business Insurance

After you purchase insurance that's required by law, you can find insurance to cover any other business risk. As a general rule, you should insure against things you wouldn't be able to pay for on your own.

Speak to insurance agents to find out what kinds of coverage makes sense for your business, and compare terms and prices to find the best deal for you. Here are six common kinds of business insurance to look for:

- General Liability
- Product Liability
- Professional Liability
- Commercial Property
- Home-Based Business
- Business Owner's Policy

To learn more about these types of insurance and the four steps to buying business insurance, [click here](#).

Source: SBA.gov



Industry News

FHWA Awards More Than \$10 Million to Seven States to Test New Ways to Fund Highways

WASHINGTON — The Federal Highway Administration (FHWA) today announced \$10.2 million in Surface Transportation System Funding Alternatives (STSFA) grants to seven states to test new ways to finance highway and bridge projects. The program’s goal is to allow states to test user-based alternatives to support the Highway Trust Fund, which relies primarily on the federal gas tax.

“These grants provide states with the opportunity to explore innovative new ways to help pay for infrastructure improvements and maintenance,” said Deputy Federal Highway Administrator Brandye L. Hendrickson.

The STSFA grants fund projects to test the design, implementation, and acceptance of user-based alternative revenue tools. FHWA officials selected proposals from seven states: California, Delaware, Minnesota, Missouri, New Hampshire, Oregon, and Utah.

The seven projects will investigate and evaluate various mileage-based and road-user charges, including for trucks and automated vehicles, and the implementation and operation of the technologies at a regional level.

STSFA was established under the “Fixing America's Surface Transportation” (FAST) Act.

Meet The Team

Each Newsletter will introduce another NMDOT team member. This month, we are happy to introduce **Rebecca Lopez**.

Title: Compliance Officer/DBE Certification

Location: Santa Fe

Joined NMDOT: 2012

Work Role: The DBE Certification Officer is usually the first point of contact for small and minority owned businesses who want to participate in the program. Certifiers make determinations based upon on-site visits, personal interviews, reviews of licenses, stock ownership, equipment, bonding capacity, work completed, resume of principal owners and financial capacity.

Favorite Ice Cream Flavor: Coffee

Additional Thoughts

“Do not let what you cannot do interfere with what you can do.”

–John Wooden

New Mexico Project Leads

(click image to see opportunity)



NMDOT

Statewide

RFP 19-37

Lidar Scanning and Mapping

Statewide On-Call



NMDOT

Statewide

RFP 19-38

Statewide General Engineering On-

Call Services



City of Santa Fe

Santa Fe

Bid 19/11/B

Electrician Services



Energy, Minerals and Natural Resources Department

Energy, Minerals & Natural Resources Department

Statewide

ITB 90-52100-19-05958

Water Tank Inspection and Cleaning
Services

[Civil Rights Bureau](#) | [Procurement Services](#) | [Prequalification Requirements](#) | [RFP Schedule](#) | [DBE Directory](#) | [Statewide Transportation Improvement Program](#)

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